

R. L. Deppmann Company

Job Title: Estimator

Reports To: Estimation Manager

Location: Novi, MI

Work Status: Full Time, Hybrid (2-3 days onsite after training period)

About Deppmann:

At the RL Deppmann Company, we focus on helping people make better decisions by providing expert guidance and responsive service. We specialize in HVAC, plumbing, and industrial equipment across Michigan and Northern Ohio with a deep understanding of how our products interact within hydronic systems. Our company culture is built on our Core Values: Knowledge, Responsiveness and Empowerment. We are committed to solving customer problems and empowering our employees to make impactful decisions.

Scope:

Estimators utilize their technical knowledge and sales experience to help provide internal sales & support for the products represented by R.L. Deppmann.

Who We Are Looking For:

Looking for someone that enjoys collaborating with contractor customers and internal RL Deppmann sales team members to provide the best solution for any given project. The successful candidate enjoys teaching as well as learning. They will seek out opportunities to collaborate and loves to solve problems using their technical skills.

Responsibilities:

- Plan & Specification, Design-Build, Design-Assist Projects
 - Thoroughly analyze plans and specifications to perform take-off of equipment
 - Size and select equipment to meet schedule and specification requirements
 - Use factory selection and pricing software to prepare quotation proposals
 - Handle preliminary equipment budget selections and pricing
 - Collaborate with outside sales staff to support corporate sales objectives
 - Support and engage with all departments as required
- Technical:
 - General understanding of HVAC systems, particularly hydronics
 - HVAC Product knowledge
 - Equipment components/functions/materials of construction
 - Installation practices
 - Able to compile equipment cut-sheets
 - Able to understand, navigate and embrace business systems as well as web-based factory selection software

- Miscellaneous
 - Occasional travel may be required
 - Any other duties as assigned

Requirements:

Strong computer skills (Excel, Word, Adobe PDF), technical background in HVAC (degree preferred), ability to multi-task and prioritize, strong desire to learn and take on responsibility, strategic planning skills, detail and deadline oriented, exceptional communicator.

If you have these skills and desire to join our successful team, please send your resume to careers@deppmann.com