

Job Title: Division Manager reporting to the Chief Executive Officer

Location: Novi, MI

About: RLD Water Solutions Group, a Division of R.L. Deppmann Company

RLD Water Solutions Group focuses on helping customers make better decisions using innovative products and technologies to provide custom solutions for your Heating, Cooling and Plumbing system water. We are an employee-owned company in business since 1927 with a culture shaped by our core values of: Knowledge, Responsiveness & Empowerment.

Responsible for:

The Division Manager is responsible for leading all facets of this business including market and strategy development, employee & customer training, sales support, customer relationships, water testing, analysis and developing custom(er) solutions.

Who we are looking for:

We are looking for an individual with a strong background in water analysis and the desire to solve problems caused by poor water quality for institutional and industrial end user customers. The right candidate will demonstrate strong water quality knowledge with both our customers and sales team. We are seeking top-tier talent to support our growth strategy in the fast-growing water quality marketplace.

Responsibilities:

- Create and execute sales strategy & planning to grow water quality sales.
- Oversee Water Quality Team and interaction with sales team and customers.
- Water testing and analysis
- Technical support to sales team
- System analysis, data interpretation
- Identify and prescribe solution.
- After sale support / service

Preferred Qualifications

- Bachelor's degree in engineering (chemical, mechanical, industrial) or life sciences (biology, chemistry)
- Water Quality industry experience
- Knowledge of boiler, cooling tower, and potable water systems
- Experience in managing a team of employees.
- Strong communication skills

If you have these skills and desire to join our successful team, please submit your resume to careers@deppmann.com.